

Systancia, the French champion of cybersecurity and virtualization

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Systancia, the French champion of cybersecurity and virtualization - *Christophe Corne, founder of Systancia.*
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At a time when specialists are predicting large-scale and increasingly frequent cyber-attacks, Systancia provides a range of appropriate solutions. Founded in 1998 by Christophe Corne, the company is not only a pioneer in the field of cyber security, but is also one of the world leaders in desktop virtualization. A possibility for its customers to streamline and drastically reduce their costs. Today, Systancia is the only software publisher to combine these two activities in this market.

Among its many solutions, it offers the only qualified product recommended by the ANSSI (Agence nationale de la sécurité des systèmes d'information), the National Cybersecurity Agency of France, in the technical field of "Identification, authentication and access control". IPdiva Secure has thus received the First Level Security Certificate then the Elementary Level Qualification and is used by administrations and operators of vital importance (OVI). It has also been certified France Cybersecurity since last year.

Systancia's latest innovation, IPdiva Cleanroom, has been designed specifically for information systems administrators, key elements of any company, who are subject to increasingly demanding requirements (including a confidentiality obligation). These specialists have access to the company's most sensitive data from the same computer running standard user activities. This approach, recommended by the ANSSI, has inspired the idea of going further by separating these two activities from the same computer, via a secure virtual desktop strictly dedicated to system administrator activities. "Immune against viruses, untouched by attacks, this single-use virtual desktop is renewed at each user launch, like a sealed airlock," says Christophe Corne.

IPdiva Cleanroom has been on the market for a few weeks and will soon be launched internationally. This is the case in Germany where Systancia has opened a subsidiary, but also in all the other countries where it has built up a strong network of partners: Spain, the United Arab Emirates, India, Mexico and the Maghreb nations.

"We have just signed a major order in Germany, which has an impact on our turnover and allows us to start making our R&D investments profitable", insists the CEO. It is important to note that Systancia has three R&D centers based on three different locations. And this vitality in innovation brings its average annual growth to around 50%.

"When we decided to focus on international markets in 2011, we made the mistake of doing it alone. So when the question was raised again in 2016, we decided to contact Business France, for its ability to put us in touch with the best local partners, and Bpifrance, which, through its Hub, offered us a month of consulting with Cap Gemini. Our dedicated consultant helped us to deploy abroad, with a well-defined action plan. This represented a federative act for us. And at the same time, we contacted Bpifrance Assurance Export, which represents a very comfortable reassuring element for companies, a great tool to minimize international financial risks."