



Guaranteeing remote access and secure information flows in an international context

G R O U P E
BEAUMANOIR

Challenges:

- > Provide external secure access to the group's information system in an international context
- > Secure real-time information flows as part of just-in-time inventory management

Solution:

- > Systancia Gate (formerly IPdiva Secure)

Benefits:

- > Simple and secure management of access to the information system in a roaming context
- > An operational response to a business challenge: just-in-time management of international stocks
- > A relationship of trust and proximity



We wanted to be able to manage external access to the information system while avoiding the risks associated with VPN. With Systancia Gate, which is a zero-trust solution, we are more confident about the access context, especially for connections from China to our stores: we can check the workstation accessing the information system and have a granularity in access management by deciding to open certain applications to certain people instead of opening the entire network.

Clément Cesneut -
Infrastructure & Security Manager



Challenges

Created in 1985, the Beaumanoir Group is the specialist in franchising and affiliation in fashion, prêt-à-porter and textiles. Present in 12 countries around the world with its 5 brands (Cache Cache, Bréal, Bonobo, Morgan and Scottage), Beaumanoir employs more than 14,000 people and manages approximately 2,700 points of sale, including nearly 1,000 in China. The Beaumanoir Group operates with a just-in-time management system (no stock in stores) and has a re-provisioning strategy on D+1 based on information received from the sale points.

Until 2004, interconnections between all the Group's stores and the Datacenter were made via MPLS connections. Internationally, the implementation and performance of MPLS were not as advantageous, particularly in China. Connection times were very long and very expensive. This solution was therefore not viable in the context of an expansion. From 2004, for its stores in China, the Beaumanoir Group therefore decided to implement a solution to provide secure access to the group's information system from outside. The objective was to provide access to e-mail and business applications with a heavy client and also to allow mobile employees, based in regions or buyers who regularly travel abroad, to access their applications.

The solution

The group's IT department studied two options: IPSec solutions which required a heavy client and IPdiva Secure, now Systancia Gate, a private network access product "zero-trust" (ZTNA).

Systancia Gate was chosen because the teams were first convinced by its multi-tenant and multi-site zero-trust architecture, which allows highly secure external access to the information system, via a single access, without incoming flows and without opening a network port.

In 2005, when the Beaumanoir group opened its first stores in China, Systancia Gate was implemented to secure the interconnections between the checkouts of its stores and the Datacenter.

Today, 2,000 Systancia Gate licenses are deployed to secure interconnections between 1,200 stores abroad and the Datacenter as well as to secure external access to the information system for mobile employees. The IT department has also decided to strengthen access security by implementing certificates to manage the strong authentication process.

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Simple and secure management of access to the information system in a roaming context

Systancia Gate, a ZTNA solution, allows to manage the multiplicity of remote accesses to the information system, regardless of the user's profile, their location and the device they use. Thanks to its innovative zero-trust architecture, Systancia Gate provides secure access to Information System resources to all types of users, particularly mobile users such as the Group's buyers who regularly have to travel abroad. Access is done via a single portal for secure access to all applications and resources, without incoming flows and without opening a network port.

Systancia Gate also offers features that allow the IT department to ensure the compliance and integrity of the workstation that remotely accesses the information system and to prevent connection if the employee's workstation does not comply with the rules previously defined. For Clément Cesneut, Infrastructure & Security Manager, Systancia Gate fully meets the users' expectations in terms of mobility, but also in terms of ease of use since the solution does not require any particular training.

An operational response to a business challenge: just-in-time management of international stocks

Systancia Gate provides an operational response to the Beaumanoir group's major challenge, which is the just-in-time inventory management of all its stores in France and abroad. The solution implemented allows secure interconnections via the Internet and therefore to benefit from real-time information flow exchanges, which is essential for daily supply management: information goes back from stores to trigger the re-provisioning on D+1 and stores receive information on the merchandise they receive every day.

A relationship of trust and proximity

For more than 15 years now, the Beaumanoir group has been using the Systancia Gate solution to secure external access to the information system, regardless of whether it is for mobile employees or for international store interconnection. Systancia's close relationship and quality of service are particularly appreciated by the Beaumanoir Group's IT department. They also appreciate the 24/7 support, which is essential for them, especially in China where the Group has nearly 1,000 stores.

About Systancia

At Systancia, we value ingenuity to innovate. We blend application virtualization, cybersecurity and artificial intelligence to create unique, award-winning and certified solutions. Behind every workplace, there is a person who deserves to be empowered and trusted. This is our belief and our goal. This is why hundreds of public and private organizations choose Systancia, to unlock the potential of everyone, in full trust. With all our R&D in France, we sell our application virtualization (VDI), private access (ZTNA), privileged access management (PAM) and identity and access management (IAM) solutions across the globe, with our valued partners.

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