



**LABEYRIE**  
FINE FOODS

## A homogeneous workstation for an optimized user experience

### Goal:

Simplify workstation management to get the most homogeneous workstation possible and improve user experience

### Solution:

> AppliDis Fusion

### Benefits:

- > A homogeneous workstation that is very easy to manage
- > A user experience that is considerably improved in terms of response time
- > Simplicity of implementation and evolution of the solution

### Partner:

> CIS Valley



*We were quickly convinced by the ability of the AppliDis solution to meet our objective of homogenising the workstations deployed on our various sites. AppliDis has brought real stability to using our production applications on remote sites and has consistently optimized the access time on our fixed workstations equipped with Wi-Fi.*

**Monsieur Franck Claudel**  
IT & Support Manager



## Goals

Through its flagship brands Blini, Atelier Blini, Delpierre and Labeyrie, leading European agricultural products group Labeyrie Fine foods is a leader in its different markets. By manufacturing their own brands for the biggest retail chains, the group is also a large-distribution preferred partner. It brings together 5,000 employees in 22 sites in France and the United Kingdom: 21 production and logistic sites and one administrative site.

The IT department manages 1,450 workstations, 50% of which are laptops and 50% of which are desktops. Some production sites have thin terminals or specific waterproof workstations in order to meet the constraints of industrial production sites. The IT team manages about twenty business applications centred on the same Oracle JD Edwards ERP.

The main challenge for Labeyrie Fine Foods was to be able to simplify workstation management in order to have the most homogeneous workstation possible. For the simplest applications, the IT teams chose to move more and more towards web-based applications. But for more complex production applications involving only a few users, they considered the implementation of a Virtual Desktop Infrastructure solution (VDI).

## The solution

The IT department tested several VDI solutions that were not convincing because they are either very complex to implement or very expensive. Through the intermediary of the digital services company CIS Valley, a preferred partner of Systancia, Labeyrie Fine Foods then tested the AppliDis solution by means of a POC (Proof of Concept) which was carried out in order to publish a production application that is complex to manage, with users accessing from remote sites using fixed workstations equipped with Wi-Fi and which daily experience response time problems.

The conclusive results of this test phase, which lasted several weeks, convinced the IT teams relatively quickly. They were seduced by the access performance, the ease of implementation and the competitive price of AppliDis. They also appreciated the fact that they did not have to resort to using the extended VDI because publishing their business applications via AppliDis met their expectations more simply.

## A very easy to manage homogeneous workstation

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The implementation of AppliDis has enabled the IT team to homogenise the workstation. Today, more than thirty applications have been published and made available on the twenty Labeyrie Fine Foods sites. The teams no longer have to manage these complex production applications, which run on Oracle's JD Edwards software, on each workstation. Providing applications via AppliDis meets expectations in terms of workstation simplification because each user has access to the applications they need according to their profile. The profile-based contract management system makes it possible to stay as close as possible to the needs of users. Moreover, the teams no longer have to manage sessions or application issues directly on the workstations and find it relatively comfortable to only have to manage user rights. It is a real time saver in terms of workstation management allowing them to focus on projects with added value for the company.

## A considerably improved user experience in terms of response time

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Publishing production applications via AppliDis has made it possible to deliver applications with the best performance and thus improve the user experience. The solution implemented provided real stability to using these applications on remote sites and considerably optimized the access time of applications on fixed workstations equipped with Wi-Fi. From the test phase on, the IT teams have been able to see the advantages of avoiding the client/server mode by using a remote connection. The client and the database are installed on the same virtualization infrastructure, so communication with the database is no longer subject to network disruptions. Thanks to the session roaming feature, if the network fails, the user can retrieve their session and all the processes that were started are run again. Previously, the user had to go back and restart the processing, an action which could corrupt the data.

## Simplicity of implementation and evolution of the solution

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The implementation phase that followed the POC phase was very rapid as the infrastructure implemented for the POC could be put into production in a very short space of time. From 2016, Labeyrie Fine Foods decided to migrate to AppliDis Fusion 5 in order to take advantage of new features such as the new full HTML5 console that combines ergonomics with simplicity. This migration was carried out in a simple way on an infrastructure that currently supports all applications published via AppliDis. The IT team implemented the AppliDis Booster feature and saw a real performance gain for users when starting a session. AppliDis is a highly scalable solution that allows teams to consider publishing a new logistics management application or implement the HTML5 module in order to go even further with workstation homogenization by allowing access via a web client.

### About Systancia

Renowned French software publisher, Systancia offers the next generation of application delivery infrastructure centred on security and on users: application virtualization and VDI, external access security, privileged access management (PAM), unified authentication (SSO) and identity & access management (IAM). Its capacity for innovation places it among the leading players in these fields and its teams endeavour to best meet the needs of users by building on the technological value of solutions and the proximity to customers.

### About CIS Valley

The digital services company CIS Valley has five branches in France (Bordeaux, Montpellier, Nantes, Orleans, and Toulouse). It reported turnover is € 32.5 million. Its main activities are technological integration, the Cloud, publishing software packages and the development of web-based, collaborative and decision-making solutions. CIS Valley has one of the most secure data centres in Europe and is committed to an availability rate for general resources of 99.999%. CIS Valley, a Systancia preferred partner, possesses human resources trained and certified in the AppliDis solution and therefore competent in the deployment and use of the solution.